

## THINC Indonesia - 2017 Agenda

Day 1: Wednesday September 6, 2017

11:00 AM - 12:00 PM	Registration						
12:45 PM - 1:45 PM	Opening Networking Reception						
2:00 PM - 2:10 PM	Welcome and Program Overview						
2:10 PM - 2:30 PM	The Changing Face of the Hotel Industry: Preparing for the Future <b>Olivier Chavy</b> , President and CEO, Mövenpick Hotels and Resorts						
2:30 PM - 2:50 PM	Tourism Indonesia: Current and Future Prospects						
2:50 PM - 3:20 PM	Global Capital Markets <b>David Su</b> , Chief Executive Officer, Amare - Greenland Hospitality Management						
3:20 PM - 3:40 PM	Keynote Address <b>Chairul Tanjung</b> , Chairman, CT Corp						
3:40 PM - 4:30 PM	How is Southeast Asian Tourism Shaping Up: Perspectives from the C-Suite						
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4:30 PM - 5:00 PM	Tête-à-tête with Michael Issenberg, Chairman and CEO - Asia Pacific, AccorHotels Interviewer <b>Eric Levy</b> , Principal and MD, Tourism Solutions International Interviewee <b>Micheal Issenberg</b> , Chairman and CEO - Asia Pacific, AccorHotels
5:00 PM - 7:15 PM	Pub Crawl Across Different Hotels and Bars
7:30 PM - 9:30 PM	Cocktails and Hors d'oeuvres Hosted By Mövenpick Hotels and Resorts at the Mövenpick Resort & Spa Jimbaran Bali

Day 2: Thursday September 7, 2017

8:50 AM - 9:00 AM	Door Prizes	
9:00 AM - 9:50 AM	Investing in Indonesia: The Promises and the Perils	
	<b>Moderator</b>	<b>Rio Kondo</b> , Vice President Development and ED - Indonesia and Malaysia, AccorHotels
	<b>Panellists</b>	<b>Andrew Langdon</b> , Chief Development Officer and SVP - Asia, Mövenpick Hotels and Resorts
	<b>Henky Manurung</b> , Head of Tourism Investment Division, Ministry of Tourism, Republic of Indonesia	<b>Hok Yean CHEE</b> , Managing Partner - Asia Pacific, HVS

9:50 AM - 10:20 AM	<p>In Conversation with Steven Pan, Chairman, Regent Hotels Group</p> <p>Interviewer <b>Manav Thadani, MRICS</b>, Chairman - Asia Pacific, HVS</p> <p>Interviewee <b>Steven Pan</b>, Chairman, Regent Hotels Group</p>						
10:20 AM - 10:50 AM	Is the Hotel Industry Poised for Disruptive Innovation?						
10:50 AM - 11:20 AM	Networking Break						
11:20 AM - 12:10 PM	<p>The Art of Negotiating Hotel Management Contracts</p> <table border="1" data-bbox="802 725 1495 1305"> <tr> <td data-bbox="802 725 1145 792"><b>Moderator</b></td> <td data-bbox="1145 725 1495 792"><b>TBA</b></td> </tr> <tr> <td data-bbox="802 792 1145 1099"><b>Panellists</b></td> <td data-bbox="1145 792 1495 1099"><b>David Wray</b>, VP Acquisitions and Business Development - SE Asia and Pacific Rim, Wyndham Hotel Group</td> </tr> <tr> <td data-bbox="802 1099 1145 1305"><b>Lada Shelkovernikova</b>, Partner - Real Estate, Withers Khattar Wong</td> <td data-bbox="1145 1099 1495 1305"><b>Manav Thadani, MRICS</b>, Chairman - Asia Pacific, HVS</td> </tr> </table>	<b>Moderator</b>	<b>TBA</b>	<b>Panellists</b>	<b>David Wray</b> , VP Acquisitions and Business Development - SE Asia and Pacific Rim, Wyndham Hotel Group	<b>Lada Shelkovernikova</b> , Partner - Real Estate, Withers Khattar Wong	<b>Manav Thadani, MRICS</b> , Chairman - Asia Pacific, HVS
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12:10 PM - 1:00 PM	<p>Seeking Synergies: Mixed Use Developments</p> <table border="1" data-bbox="802 1368 1495 1993"> <tr> <td data-bbox="802 1368 1145 1532"><b>Moderator</b></td> <td data-bbox="1145 1368 1495 1532"><b>Terje Nilsen</b>, Principal, Seven Stones Indonesia</td> </tr> <tr> <td data-bbox="802 1532 1145 1787"><b>Panellists</b></td> <td data-bbox="1145 1532 1495 1787"><b>Jens Reichert</b>, Vice President Development - Asia Pacific, Mövenpick Hotels and Resorts</td> </tr> <tr> <td data-bbox="802 1787 1145 1993"><b>Kieran Bestall</b>, Development Director - Asia, Hilton</td> <td data-bbox="1145 1787 1495 1993"><b>Mark Williams</b>, Chief Executive Officer, SCHWARTZWILLIAMS</td> </tr> </table>	<b>Moderator</b>	<b>Terje Nilsen</b> , Principal, Seven Stones Indonesia	<b>Panellists</b>	<b>Jens Reichert</b> , Vice President Development - Asia Pacific, Mövenpick Hotels and Resorts	<b>Kieran Bestall</b> , Development Director - Asia, Hilton	<b>Mark Williams</b> , Chief Executive Officer, SCHWARTZWILLIAMS
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1:00 PM - 2:15 PM	Lunch Hosted by AccorHotels						
2:15 PM - 2:45 PM	Concurrent Master Classes: Series A						

2:15 PM - 2:45 PM	A1   The Dollars and Sense of Food & Beverage <b>Rohit Sachdev</b> , Managing Director, Soho Hospitality						
2:15 PM - 2:45 PM	A2   Modular Hotel Construction						
2:45 PM - 3:15 PM	Concurrent Master Classes: Series B						
2:45 PM - 3:15 PM	B1   The Business of Leisure, Wellness & Luxury <b>Ingo Schweder</b> , Founder and CEO, GOCO Hospitality						
2:45 PM - 3:15 PM	B2   TBA						
3:15 PM - 3:45 PM	Concurrent Master Classes: Series C						
3:15 PM - 3:45 PM	C1   Key to a Successful Hotel Opening? Project Management! <b>Gert Noordzy, MBA, CAPM, FAIQ</b> , Managing Director, Northside Consulting						
3:15 PM - 3:45 PM	C2   Asset Management						
3:45 PM - 4:15 PM	Concurrent Master Classes: Series D						
3:45 PM - 4:15 PM	D1   Mergers & Acquisitions: Driving Industry Consolidation and Transforming the Competitive Landscape						
3:45 PM - 4:15 PM	D2   TBA						
4:15 PM - 4:45 PM	Networking Break						
4:45 PM - 5:30 PM	Millennials Rising: How Gen Y is Shaping the Future of Hospitality Business <table border="1" data-bbox="798 1451 1497 2132"> <tr> <td><b>Moderator</b></td> <td><b>Debjani Dhara</b>, Associate Director Special Projects - Asia Pacific, HVS</td> </tr> <tr> <td><b>Panellists</b></td> <td><b>Armand Steinmeyer</b>, Business Development Director, Tauzia Hotel Management</td> </tr> <tr> <td><b>Marcia Amandary</b>, PHM Hospitality</td> <td><b>TBA</b></td> </tr> </table>	<b>Moderator</b>	<b>Debjani Dhara</b> , Associate Director Special Projects - Asia Pacific, HVS	<b>Panellists</b>	<b>Armand Steinmeyer</b> , Business Development Director, Tauzia Hotel Management	<b>Marcia Amandary</b> , PHM Hospitality	<b>TBA</b>
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5:30 PM - 6:15 PM	<p>The Hot Seat: Operations Ringmasters &amp; the Tricks of their Trade</p> <table border="1"> <tr> <td data-bbox="799 197 1145 356"><b>Moderator</b></td> <td data-bbox="1145 197 1497 356"><b>Manav Thadani, MRICS</b>, Chairman - Asia Pacific, HVS</td> </tr> <tr> <td data-bbox="799 356 1145 515"><b>Panellists</b></td> <td data-bbox="1145 356 1497 515"><b>Alejandro Rueda</b>, General Manager, Katamama</td> </tr> <tr> <td data-bbox="799 515 1145 869"><b>Alexander Jovanovic</b>, Director Development Hotels and Resorts; GM, The Trans Resort Bali</td> <td data-bbox="1145 515 1497 869"><b>Amadeo Zarzosa</b>, Vice President Resorts, Luxury and Lifestyle - AMEA, InterContinental Hotels Group</td> </tr> </table>	<b>Moderator</b>	<b>Manav Thadani, MRICS</b> , Chairman - Asia Pacific, HVS	<b>Panellists</b>	<b>Alejandro Rueda</b> , General Manager, Katamama	<b>Alexander Jovanovic</b> , Director Development Hotels and Resorts; GM, The Trans Resort Bali	<b>Amadeo Zarzosa</b> , Vice President Resorts, Luxury and Lifestyle - AMEA, InterContinental Hotels Group
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7:30 PM - 9:30 PM	Cocktails and Dinner Hosted by InterContinental Hotels Group at Indigo Hotel Seminyak						